

NAMC DETROIT [www.namc-detroit.org](http://www.namc-detroit.org)

# NEWSLETTER



NAMC of Detroit is poised to do big things in 2009. In its infancy it has already brought together Minority Primes and Subs for the purpose of real work.

NAMC Detroit has had three meetings with dynamic speakers presenting their organizations plans for construction projects in the near future.

The latest meeting with Marathon Oil Company was a great success. Marathon just launched a 1.9bil project in June 08 so its still a good time to connect with them for real work. The presentation was given by Dan Barrett of Marathon and Alp Kalaycioglu of Fluor Construction. The program would not have taken place without the support of Rose Dady of City of Detroit or Jaymie Woods of Marathon

NAMC DETROIT [www.namc-detroit.org](http://www.namc-detroit.org)

# NEWSLETTER

## NATIONAL PROSPECTIVE

(reprint Philadelphia Business Journal)

Friday, August 8, 2008

### South Jersey

# Big construction plans mean the sky's the limit

Revived minority contractor group finds demand

Philadelphia Business Journal - by  
[Athena D. Merritt](#) Staff Writer



Fred Holman Courtesy of Jackson & Associates

Stan and Yocontalie Jackson have created a new

Now at 40 members, the New Jersey organization is still growing its base and voice, which is badly needed by minority contractors in the state, said chapter President Yocontalie Jackson, who is also president and CEO of the construction management firm Jackson & Associates .

“We both felt there was a need to bring contractors together so we could advocate for them in getting work here in New Jersey,” she said. Jackson started her company with her husband four years ago. “There was so much construction going on. ... You have \$10 billion in construction taking place in just Camden alone.”

In reviving the chapter, the Jacksons added training as a requirement for membership. All members must complete 100 hours of

NAMC DETROIT [www.namc-detroit.org](http://www.namc-detroit.org)

# NEWSLETTER

planning, construction contracts, bid documents, product development and risk management. The courses walk members through the process of landing and fulfilling contracts.

The chapter is one of the organizations Rutgers University is working with to meet its goal of awarding 5 percent of the approximately \$320 million spent on its campuses in Camden and New Brunswick to women- and minority-owned businesses, said Pamela Y. McMellon-Wells, the university's supplier diversity manager.

"When I look to my diverse suppliers we expect the same delivery as nonminorities, which is quality, customer focus, cost savings and technology," she said.

"It's always the old adage, where do you find them and we don't know where to find them," Jackson said. "That is the one part of truly putting our name out there, so they can no longer say ... we don't know where to find minority contractors."

The organization has just started a student chapter, Jackson said. An advisory board made up of large, prime contractors and developers is being formed. In addition, non-minorities are permitted to join the organization as associate members.

"We want it to be a full, comprehensive organization," Jackson said. "Our organization, while we are young and growing, it's an organization that every minority contractor needs to be a part of and every developer and every prime contractor

NAMC DETROIT [www.namc-detroit.org](http://www.namc-detroit.org)

# NEWSLETTER

began in June 2008 and is expected to be completed in the fourth quarter of 2010.

Marathon has awarded a contract for front-end engineering and design (FEED) for modifications at the Detroit refinery to Fluor Corporation. Fluor has also been selected to provide the engineering, procurement and construction services for the project as well.

The refinery upgrades, which will increase the refinery's processing capability by 13,000 bpd, include adding a new processing unit called a delayed coker. The 28,000 bpd coker converts asphalt-like material into liquid petroleum fuel blend components and petroleum coke (a coal-like substance). It also will allow the refinery to thermally convert and upgrade heavy Canadian crude oil into higher quality products such as gasoline, diesel and petroleum coke.

Marathon is working hard to ensure construction-related activity has little or no impact on the surrounding neighborhood. In addition, Michigan Gov. Jennifer Granholm recently announced a \$1.26 million state grant to Wayne County to improve traffic flow and roads near the refinery in support of the project.

Marathon has a strong record for constructing projects at the Detroit refinery in a safe and responsible manner, including the completion of a more than \$300 million clean fuels and expansion project in 2005.



NAMC DETROIT [www.namc-detroit.org](http://www.namc-detroit.org)

# NEWSLETTER

customers an MMBDC and LVMPD Certified General Contractor with MBE content.

## VISION

Tooles Contracting Group, LLC., as a provider of General Contracting, Equipment Installation and Construction Services, is dedicated to exceeding our customers' expectations, while being environmentally responsible. Our goals are met through the following shared objectives with our employees and subcontractors

## MANAGEMENT & PHILOSOPHY

"Building Better Through Basic Management" – Safety, cost, scheduling, quality, and productivity are all integral parts of the construction process. The some "basic management" that brings a job in on time and under budget brings it in safely.

## CONSTRUCTION SERVICES

\* General Contracting

--Powertrain

--Plastic Injection Mold

--Tire & Wheel Systems

--X-Rail Paint Robots

Baggage Handling Systems

Steel

Food Processing & Bottling

## AUTOMOTIVE

CASINO/HOSPITALITY

CONDO/RETAIL/UNIVERSITY

MATERIALS/BAGGAGE HANDLING  
CONVEYOR SYSTEMS

## POWER/ENERGY

NAMC DETROIT [www.namc-detroit.org](http://www.namc-detroit.org)

# NEWSLETTER

## DETROIT REBUILD INITIATIVE

### PURPOSE

The DRI MOU is the formal document used to bring together the vast array of African-American organizations and association in the Metro Detroit Area. The DRI is being initiated to harness the synergy the groups and the foundational and governmental programs as it relates to the rebuilding of Detroit.

### BACKGROUND

African-Americans represent 80% of the population of Detroit. Yet AA does not work together for the greater good of the rebuilding of Detroit. Detroit's automotive industry is in the decline and this cannot be denied. Detroit is now focusing on Hospitality, Homeland Security, Healthcare, and Technology as its life's blood for economic survival.

### AUTHORITY

The DRI MOU is a non-governmental private sector entity that will be apart of the Master

## OBJECTIVES

The DRI MOU will meet, caucus, plan, and implement building activities.

The DRI will enact an encompassing media plan that will bring attention to the positive activities within the City of Detroit.

## ROLES

The DRI MOU working documents will spell out the specific roles and duties of the signing entities.

## AGREEMENT

This Agreement will be ratified and acted upon with the completion of the signing process.

## CHAPTER(S)

NATIONAL [www.namcline.com](http://www.namcline.com)

ATLANTA [www.namc-atl.org](http://www.namc-atl.org)

DC [www.namcdc.org](http://www.namcdc.org)

DETROIT [www.namc-detroit.org](http://www.namc-detroit.org)

HOUSTON [www.namc-houston.org](http://www.namc-houston.org)

TEXAS [www.namctexas.com](http://www.namctexas.com)

NAMC DETROIT [www.namc-detroit.org](http://www.namc-detroit.org)

# NEWSLETTER

regular members with manufacturers, suppliers, local minority contractor associations, technical assistance organizations, state and local government agencies, engineers, attorneys, and accountants as affiliate or associate members. Two additional membership programs include:

The Major Corporate Partners (MCP) Program membership includes construction managers, large general contractors and major purchasers of construction services. Under the MCP Program, established in 1989, large prime contractors and users of construction services are special members of **NAMC** and meet regularly with the **NAMC** Board of Directors and its membership to exchange ideas

**NAMC** membership meetings provide excellent opportunities for participants to gather cutting-edge information; help shape the direction of organizations and compare notes with their industry friends, associates and business acquaintances. **NAMC** carries out its commitment to information-sharing designed to bring members more closely in touch with critical industry issues affecting their everyday business operation. In addition to hosting three (3) membership conferences a year, **NAMC** publishes and disseminates information to its members using a variety of channels (i.e., courses, seminars, bulletins, legal briefs, newsletters and the “information superhighway”).